

People Who Started Early Last Spring Made Lots of Money From High Priced Eggs Since Last Fall!

West Paris, Me., Dec. 31, 1916

M. M. Johnson Co.

I am going to send you the reports from my hens and pullets. I am going to make out the hens' report just the same as the pullets; give you an account of each for the year, then the total of them all, only the hens are named as I did not have numbered leg bands. They have colored leg bands so I can tell them apart.

No. 1	began to lay	Nov. 8,	1916,	38	eggs
" 2	"	"	13,	"	33 "
" 3	"	"	15,	"	35 "
" 4	"	"	19,	"	33 "
" 5	"	"	20,	"	33 "
" 6	"	"	23,	"	29 "

Total				201	
Blue band	laid for the year 1916,	251	eggs		
Red neck	"	165	"		
Fall comb	"	179	"		
Green band	"	198	"		
Light band	"	133	"		
Beauty	"	163	"		
Pencil Neck	"	114	"		
Whitey	"	118	"		
Grandma	"	156	"		
Pink band	"	125	"		
Double band	"	138	"		

Total 1,740

Mrs. Arthur E. Deane, R. 1.

Fairview, Ore., Jan. 1, 1917

M. M. Johnson Co.

Here is the profit on 50 White Leghorn hens for Nov. and Dec. These pullets were hatched April 15. Their mothers were 200 to 234 egg hens from stock that had been trapped for ten years, so you see I had good stock to start with.

Not having the means to get me an incubator, I was compelled to pay a man to run my eggs through his incubator. Only got a 50 per cent. hatch when several hens hatched 98 and 100 per cent. Am sure if I had an OLD TRUSTY would have gotten better laying pullets. The pullets were housed in open front house and allowed to run out doors only in good weather.

	Nov.	Dec.
Cost of oats	\$1.35	\$1.39
wet mash	1.20	1.24
scratch food	5.25	5.42
clabbered milk	.60	.62
oyster shell, charcoal	.50	.50
Permanganate potash	.05	.05
scratching straw	.25	.25
Fixed charges, taxes, interest on plant depreciation, etc.,	.50	.50
	9.70	9.98
Laid during Nov., 773 eggs.		
64 dozen sold at 60c per doz	38.70	
Laid during Dec., 920 eggs		38.33
	29.00	28.35

Total for month, \$57.35.

Average profit per hen for Nov. and Dec., \$1.14 3-5c.

This is the laying of a flock that the writer hopes to build into 1,000 hen flock and quit the road.

Yours truly, W. C. Thurlow.

Altoona, Pa., Jan. 1, 1917

M. M. Johnson Co.

Got your catalog all right. Want to tell you I got 123 eggs for the month of Dec. from 13 hens. This ends the year 1916 totals. What do you think of this? Do you think that I will get anything out of what my birds have done for me this year? I am working for a laying strain. Will you please let me hear from you what you think my birds have done for me this last year?

Yours truly, Howard S. Dunkel.

1720 Hill St., Alton, Ill., Dec. 31, 1916

Mr. Johnson.

Am sending you a report of the number of eggs I gathered from 16 early hatched B. Plymouth Rock pullets. These pullets got a variety of feed and during the month of Nov. laid 269 eggs, in Dec., 283 eggs. For my winter eggs have been getting 45c a doz. and got 35c per pound for early fries. My profit for the entire 12 months with 40 hens is \$85.72. I do my hatching with the OLD TRUSTY. Pullets must be hatched early to get winter eggs.

Yours respectfully, H. F. Bittle.

GOT AN AVERAGE PRICE OF 47 1/2c A DOZEN FOR EGGS

Spokane, Wash., Jan. 1, 1917

M. M. Johnson Co.

Enclosed you will find my egg record of 18 pullets OLD TRUSTY hatched of mixed breeds. They began to lay Aug. 18 and up to Jan. 1st I have gathered 42 1/2 dozen eggs. Some of these were sold as low as 30c per dozen, but the average price was 47c per dozen and 14 1/2 dozen were used at home. I cannot estimate the total cost of feed as they were fed the alfalfa leaves, table scraps and skimmed milk that would otherwise not have been used.

Yours very truly, Mrs. Martin Silber.

41 Liberty St., Geneva O., Jan. 1, 1917

M. M. Johnson Co.

Will give you report of my pen of 80 pullets hatched May 2, 1916, for three months. Commenced laying Oct. 1st.

Laid in October	233	eggs
" November	915	"
" December	1,306	"

2,454 104 1/2 doz.

Sold the eggs at 50c per dozen \$102.25

Cost of feed for three months 37.72

Net profit 64.53

Have a pen of 175 pullets hatched June 7 that are laying 30 per cent. now and coming strong.

Yours truly, J. H. Rogers.

Alexandria, O., Jan. 2, 1917

M. M. Johnson Co.

My beautiful March hatched White Orpington pullets are laying eggs now and have been since first of November.

Thanking you all for favors, I am

Mrs. W. E. Carroll.

Mayport, Pa., Dec. 30, 1916

M. M. Johnson Co.

Received your letter sometime ago asking how much a bunch of laying pullets will bring in two months. We shut up 7 Leghorn pullets the 9th of Nov. Till Dec. 29th I got 208 eggs from them; would be 17 1/2 doz. at 40c per doz., would be \$6.94.

Yours truly, Mrs. W. D. Kunselman, R. 3.

OLD TRUSTY IS THE BIGGEST INCUBATOR SUCCESS IN THE WORLD

Wheatland, Mo., Jan. 1, 1917

Mr. Johnson.

Have three dozen laying hens. Since Nov. 1st up to the close of Dec., have gathered 1,200 eggs or 100 dozen, making an average of 33 1/2 eggs per hen for the two months.

Very truly yours, Hattie Bartene.



Washington, Ind., Jan. 5, 1917

Mrs. Johnson.

I have a cousin. Her husband bought a farm a few years ago and she told me that they were so hard run that it took nearly all they could scrape to pay interest and taxes and that the family went without so many things that they really needed. She finally got the little Brown Leghorns and laughed and said that they now provide all of the clothing, groceries, table linen, bedding, etc., for the entire family. I have been wondering what breed is best for me

Our Answer to You Mrs. David Green, as well as to Many Others: The Singing, Cackling, Laying Leghorn Hen Has Helped Many Families Through their Struggles. With Plenty of Range the Leghorns always Prove Winners. Any of the Leading Varieties that You Like will not only Pay for Their Feed, but will Pay the Family Living Expenses Also.

Linden, Mich., Jan. 1, 1917

M. M. Johnson Co.

Received your letter in regard to pullets laying for balance of the year. We live on a farm and am trying to make the hens pay out. Have kept books and know just what hens I started with in 1915 and 1916. I know just what it cost me to keep my hens and how much I got for eggs each year.

In regard to the pullets laying, I had a house 12x16 feet and I put 50 pullets in it the 30th of Sept. and started to feed them for laying. Some of the pullets were hatched in April and the balance in May and June. In Oct. got 131

eggs. The feed cost me \$3.87 and the eggs brought \$3.93. In Nov. they laid 208 eggs. The feed cost \$3.87, the eggs \$7.42. In Dec. they laid 608 eggs. The feed cost \$4.03 and the eggs brought \$21.64.

The feed for the three months cost me \$11.77 and the eggs for the three months brought \$32.99, which left me \$21.22 clear. These were White Leghorns. If the pullets had been hatched in March I think I would have had better results.

In 1915 I started in the chicken business and kept books. Kept track of all the eggs laid and of all the feed they got. Started in the 1st of Jan., 1915, and at the end of year my hens had cleared me \$384.63. That was clear after taking out their feed. Had 200 hens. In 1916 had 270 hens and they cleared me \$511.47, after taking out cost of all feed. This year, 1917, have 420 hens to start in with, all White and Brown Leghorns. Have not got as much room in my hen house as I would like. It is 110 feet long and 12 feet wide and divided into six coops. In the spring I want to build a brooder house 16 feet square and put a 12x12 incubator cellar under it if I can and build more coop room. I like the chicken business real good.

Yours truly, Mrs. E. M. Shotwell.

P. S. If you want it I can give an account of each day, each week or each month of last year, money paid out and received.

OLD TRUSTY IS A COLD WEATHER HATCHER

Red Lodge, Mont., Jan. 3, 1917

M. M. Johnson Co.

I have two pens, each 5x9 feet, and each pen containing 8 early hatched pullets. The first pullet in pen No. 1 laid the last day of July and pen No. 2 has been laying since the last of September. The weather has been very severe. Last month established a mark for cold and snow. From these 16 pullets, beginning Oct. 25th up to Jan. 1st, I have gathered and sold \$30.30 worth of eggs.

Yours respectfully, Mrs. John Sim.

OLD TRUSTY is Not the Highest Priced Incubator on the Market or yet the Lowest Priced, but it is the BEST AT ANY PRICE

Aspers, Pa., R. 1, Jan. 1, 1917

H. H. Johnson.

Am going to send you the correct amount of eggs of the last three months that I got from my flock of 50 hens. Did not keep a daily account of the month of Oct., but kept account of the dozens. Got 42 dozen in Oct. and for Nov., 194 dozen and for Dec., 18 dozen. This is a sure and correct account.

Yours truly, G. W. Stallsmith.

Cottage Grove, Ore., Jan. 1, 1917

M. M. Johnson Co.

Our flock consists of 117 White Leghorn pullets hatched March 4, 1916. The following is their egg yield by months from the time they began to lay up to Jan. 1:

July	20	eggs
August	750	"
September	1,442	"
October	1,526	"
November	1,290	"
December	1,482	"
Total	6,510	
Average per hen of 55 85-117 eggs.		

Respectfully, Wm. Hands & Son.

Take Notice These Pullets Began Laying When Only 4 Months Old; Were Going Big When Only 5 Months Old.

Chickasha, Okla., Jan. 4, 1917

Mr. H. H. Johnson.

Last year I made \$802.65 from my Single Comb White Leghorns. The OLD TRUSTY has done practically all of the hatching. In the last three years I have made \$1,600 on our poultry.

Yours truly, Mrs. S. A. Hefner.

So. Strafford, Vt., Jan. 1, 1917

Mr. Johnson.

I take great pleasure in submitting to you an account of my 36 OLD TRUSTY hatched B. R. pullets. Ten are from March 20, and 26 from April 12 hatch. They were well fed, free range, but not forced. Three or four began to lay in Sept. From Sept. to Oct. 1st, 72 eggs; Oct. 1st to Nov. 1st, 218 eggs; Nov. 1st to Dec. 1st, 461 eggs; Dec. 1st to Jan. 1st, 736 eggs, which were sold as follows:

In Sept. 6 dozen at 40c	\$2.40
Oct. 18 " " "	7.20
Nov. 3 " " "	1.20
Dec. 35 " 50c	17.50
" 15 " 55c	8.25
" 45 " 57c	25.65
" 3 " 50c	1.50
	\$63.70

Their feed was as follows:

Sept. 4 4 bushel corn	\$4.15
2 " wheat	2.50
5 " oats	3.35
50 lbs. oyster shell	.50
100 " dry mash	2.45
Nov. 4 5 bushel oats	3.50
8 " corn	9.30
100 lbs beef scraps	3.00
Dec. 11 100 lbs dry mash	2.75
2 1/2 bushel oats	1.85
2 " wheat	2.75
	\$36.10

Now on hand Jan. 1st, 1917—

2 bushel corn	2.25
2 " oats	1.50
1 1/2 " wheat	2.60
75 lbs dry mash	2.00
50 " beef scraps	1.50
15 " oyster shell	.15
	\$10.10

Cost of feed, \$36.10-10.10 equals \$26.00.

Receipt of eggs, \$63.70-26.00 leaves 37.70

Not counting my time as of any value.

Respectfully, Mrs. B. A. Grow.

THE OLD TRUSTY INCUBATORS ARE USED BY THE PRACTICAL POULTRY RAISERS OF THE COUNTRY WHO MAKE THE MOST MONEY

Baldwin, Miss., Jan. 1, 1917

M. M. Johnson Co.

I have 30 Brown Leghorn pullets that have laid 1,440 eggs in the last two months, or an average of 24 eggs per hen for each month. These eggs were sold at 40c per dozen and amounted to \$48. Raise all of my feed and this leaves a very nice profit from such a small bunch of hens.

Yours very truly, E. C. McCary

Berwyn, Md., Dec. 31, 1916

M. M. Johnson Co.

Am enclosing a record of the eggs laid by my Rhode Island Red pullets. Some of these pullets were hatched with hens, others were hatched with the OLD TRUSTY. I used trapnets and during the month of Oct. had 20 pullets that laid 49 eggs, one laying the full month, the other starting Oct. 7th. During the month of Nov., 7 pullets laid 164 eggs and during Dec. 24 pullets laid 433 eggs.

Yours truly, B. J. Hamm.

Since sending in the above report Mr. Hamm writes us: It may be interesting to you to know that I have 346 chickens, including the 7 male birds, 135 pullets and the balance yearlings and 2 year old hens. This flock is getting 40 lbs of scratch feed, 35 lbs of dry mash and supplied with green rye, which I am still cutting in the field. This rye will soon have to be substituted with cabbage, which I have buried for Jan., Feb. and March use. At the present price of feed, including oyster shell, grit, etc., it is costing 15c per month for each chicken, or one-half cent per day. Feed is costing more than last year, but I am getting 20 per cent. more for eggs, so the increased price of eggs more than offsets the increased cost of feed. The eggs produced for Oct. and Nov. were three times greater than one year ago. The average daily production of eggs was \$2.98 and the cost of feed \$1.73.

WHEN ALL IS SAID AND DONE, IT'S THE HATCH THAT DETERMINES WHETHER AN INCUBATOR IS GOOD OR BAD

Viroqua, Wis., Dec. 31, 1916

M. M. Johnson Co.

Have 93 Single Comb Brown Leghorn pullets and by the credit slips I am enclosing you will find that I have sold 81 dozen eggs for \$30.64. We used 16 dozen and now have 20 dozen for the market.

Very truly yours, Mrs. P. N. Vig.

4100 Alcott St., Denver Colo., Jan. 1, 1917

M. M. Johnson Co.

Am sending you a report of 10 OLD TRUSTY hatched pullets. They began laying in Sept. and were kept separate from the other flocks so I could determine the number of eggs, cost of their feed, exact profit, etc. I received 5 1/2 a dozen for the eggs. Gathered 313 or 26 dozen and one egg. Cost of feed was \$3.60, leaving a profit of \$9.40 on 10 pullets for the two months.

Yours truly, W. E. Remington.

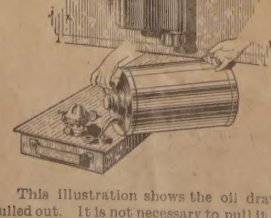
Donahue, Ia., Dec. 27, 1916

Mr. H. H. Johnson.

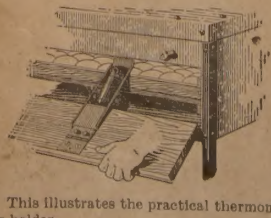
I am sending you the record of eggs I gathered since Nov. 11 from 26 hens. They have laid 314 eggs or a little over an average of 12 egg per day.

Very truly, Mrs. Paul Martensen.

Superior 1917 Points of the OLD TRUSTY Incubator



This illustration shows the oil drawer pulled out. It is not necessary to pull it out to fill, but only takes a moment's time.



This illustrates the practical thermometer holder.

The M. M. JOHNSON COMPANY
Clay Center, Nebraska

Fall & Winter Eggs Pay!

READ!

A Sample Yard of Letters
We Get. Maybe They
Fit Your Situation!

A Good, Dependable Incu-
bator & Brooder Makes
Winter Hatches and
Raising Easy



Wakefield, Va., Jan. 1, 1917

M. M. Johnson Co.

On Jan. 1, 1916, I put ten Buff Orpington hens and a rooster in a pen to themselves, ordered an OLD TRUSTY Incubator and used eggs from this pen only. In May one hen broke down and hasn't laid an egg since. Nov. 1st another died. On Dec. 1st, 1916, my books showed that I gathered from this pen during the year 1,467 eggs, of which I set 496 and sold 971 eggs, which net me \$21.75. From eggs set I sold 101 young chickens for \$43.95, and turned out 130 pullets which have laid since Oct. 1st, 1,799 eggs, which I have sold for \$52.47. Total amount of cash received, \$118.17.

Besides 150 pullets which nobody's \$200 can buy, to say nothing of the young chickens we have had for our own table, and we have had all we did want and kept no account of.

I shall not try to convince the man who bought an incubator and didn't like it because it hadn't laid an egg yet, that an incubator will lay eggs, but believe I can convince him (if it was an OLD TRUSTY he bought) that if he will use it properly he can sell more eggs from the same number of hens in twelve months than he can without it.

Very truly yours,

L. J. Cornwell, R. 1. Box 59.

**THE ABOVE SHOWS AN AVERAGE
OF 168 EGGS FOR EACH HEN FOR
12 MONTHS, ABOUT ONE EGG
EVERY OTHER DAY**

Williamsport, Ind., Jan 1, 1917

M. M. Johnson Co.

I think your request to your customers to keep a record of our poultry and report the same to you the first of the year was a very good thing for everybody for we need something now and then to wake us up. We commenced trapnesting 103 White Wyandottes Nov. 1, 1916, and up to Jan. 1, 1917, we had 65 head banded and laying. November we gathered 397 eggs; hen No. 93 laid 24 eggs. In December we got 811 eggs; No. 51 made a record of 26 eggs and No. 93 laid 21. She made a record of 45 in 61 days. We find it very interesting to trapnest. Of course, it takes more work, but we think we are more than paid for the extra labor in finding out what our hens are doing and which ones are working for us. We started from a 200 egg strain of White Wyandottes and we are going to improve this yet by the trapnest and proper mating.

We sell eggs for setting and have a splendid trade on them. Hoping this won't find the waste basket before you get to read it and wishing you and the OLD TRUSTY success, for it was the first one I ever set, I remain,

Very respectfully,

N. E. Bartlett.

R. 1, Creighton, Neb., Jan. 1, 1917

M. M. Johnson Co.

Am writing you to tell you the number of eggs I got from a bunch of 65 hens and pullets, all pullets of a hatch coming out of an OLD TRUSTY on March 21, 1916, except 18 hens of the summer before. I did not mark them, but knew it was almost entirely the pullets that did the laying. Got just 33 dozen eggs during the month of December. This is an absolutely free statement.

W. W. Witwer.

P. S. Forget to mention that one pullet laid her first egg the 1st week in Sept. and set in Nov.



Egg prices are high because it is winter and because there are fewer layers in the country.

Pamplin, Va., Jan. 2, 1917

M. M. Johnson Co.

Please find enclosed an egg record of my OLD TRUSTY hatched pullets, Anconas and Barred Plymouth Rocks. From Feb. 1 to the close of December, 17 pullets have laid 2,712 eggs, an average of 159 eggs per hen.

Yours truly,

Harry McPherson.

Chambersburg, Pa., Jan. 4, 1179

M. M. Johnson Co.

Received the incubator in good condition. We got your catalog some time back, thanking you for same.

I must tell you how our White Leghorns laid this year. 1916. We had 140 hens and they laid 1,840 dozen of eggs. We got one of your OLD TRUSTYS in year of 1915 and had good hatches and thought we would like another one. I like all pullets for eggs.

Yours truly,

Charlie P. Slothour, R. 8.

McKamie, Ark., R. 1, Box 76

M. M. Johnson Co.

Received your 1917 incubator catalog and was very glad to get it. Am sending you a record of my R. 1. Red pullets. I know my record is correct because I sold all my hens except these 8 R. 1. pullets and 7 Plymouth Rock pullets in Nov. The Rocks are not old enough yet to lay. The Reds are March chicks, but only 5 of them are laying and have gotten 175 eggs from them since I began to keep record the 15th of Nov. One of them began laying in Oct. and laid 40 eggs before she wanted to set. She laid in a box in the upstairs of my dwelling house and no other hen laid with her.

Yours for better poultry interest,

Mrs. W. A. Martin.



Had fresh eggs for breakfast. Had 'em yesterday morning and the day before yesterday morning. Will have 'em again tomorrow morning.

Leander, Tex., Jan. 1, 1917

Mr. Johnson.

Received your letter telling about your contest Nov. 13 and since that date I have kept record of eggs sold. Have sold \$37 worth since Nov. 13, and these were laid by 60 Mottled Ancona hens. I use the OLD TRUSTY and think it fine.

Very truly yours,

Mrs. Ella Wood.

**DON'T WASTE HIGH PRICED EGGS
IN POOR INCUBATOR**

Pottstown, Pa., Jan. 2, 1917

Mr. H. H. Johnson.

Am sending you a record that I have kept for the past eight months. Had 25 hens to start with, lost 2, sold 4, and have gathered an average of 85 eggs per hen for the eight months, which would make it about one egg every 3d day the entire season. Would like very much to have your new catalog.

Respectfully,

Margaret M. Pierce.

Kansas City, Mo., Dec. 31, 1916

Mr. H. H. Johnson.

Please find my daily account of what 20 Rhode Island Red early hatched pullets have done during the months of November and December. In November I gathered 115 eggs; in December 289, making an average of one egg every third day for each pullet.

Yours respectfully,

M. M. Ljwelynn, 4101 Holmes St.

Liscomb, Ia., Jan. 2, 1917

M. M. Johnson Co.

Am sending you a record of 35 White Plymouth Rock pullets that were hatched in OLD TRUSTY. The month of November was unusually cold, but I gathered 375 eggs, in December 467 or a total of 70 dozen. These bills were sold at \$26 per dozen. The feed bill amounted to \$6.04.

Yours very truly,

Mrs. Wm. Moore.

Scottsbluff, Ind., Jan. 3, 1917

M. M. Johnson Co.

You are the first one that ever got me interested in poultry. Ten years ago I got one of your catalogs from a neighbor; found so many helpful hints on how to raise poultry that I became interested and have been raising poultry ever since. Hatched 900 W. Leghorns last spring. Hope to hatch more this coming season. Have 38 White Leghorn pullets that began laying in August and have kept a record of eggs up through the month of December. They have laid 57 dozen and 11 eggs.

Respectfully,

Amanda Perrin.

Osage, Iowa, Dec. 21, 1916

M. M. Johnson Co.

We have used the OLD TRUSTY Incubator several years and think that there is no other make that can compare with it. During the months of April, May and June I gathered 3,420 eggs from 155 hens, or an average of 22 eggs per month for each hen.

Yours truly,

Roy D. Springer.

Cambridge, O., Jan. 2, 1917

M. M. Johnson Co.

From our pen of 27 pullets we got in November 285 eggs and in December 404 eggs. We were unable to select stock and divide pen or could have made better average. Ten Plymouth Rocks and Orpingtons and the other 16 R. 1. Reds.

Robert B. Hoyle.

Brown City, Mo., Jan. 2, 1917

Mr. Johnson.

Enclosed you will find my egg record for the year. These eggs were laid by 30 pullets. Jan. 271, Feb. 281, March 334, April 884, May 786, June 532, July 500, Aug. 384, Sept. 186, Oct. 135, Nov. 53, Dec. 901. A total of 4,407 eggs or 367½ dozen.

Yours truly,

Mrs. W. M. Thorp.

New London, Conn., Jan. 2, 1917

M. M. Johnson Co.

I hereby certify that my flock of 41 pullets laid during the month of Dec., 1916, 668 eggs. There were sold—

245 at 75¢ per dozen \$15.31

265 at 65¢ " 14.45

158 at 60¢ " 1.00

668 \$37.66

Total cost of feed 14.21

Profit 23.45

Net profit per bird, 57c for month of Dec.

Chas. B. Raub.

Millville, N. J., Jan. 4, '17

M. M. Johnson Co.

Enclosed you will find record of my 26 pullets as per your circular, which I received Oct. 30, 1916. 21 of these are White Leghorns, three are Silver Campines and two mongrels. My pullets are kept in a pen by themselves, so I know their record is correct. Have kept record of my flock for five years and know exactly the absolute cost in that time, the price of eggs, feed and supplies any time in that period. I hatch and raise my own, so each of these birds are the result of my labor. Have always believed the way to make pullets lay is first good stock, hatched right and carefully watched and feed until they begin to lay (preparedness). Use incubators and the above were hatched in one April 18, 1916.

Eggs in this locality have sold from 55c to 60c. Have sold mine for 50c straight through the two months as many pullet eggs run small. Feed is very high; wheat as high as \$1.70 per bushel, corn \$1.25, barley \$1.20, oats 75c and ground feed in proportion.

Sold every egg at 50c per dozen \$28.54

152 quarts scratch \$14.88

132 quarts mash 4.88

Green feed 1.22

Profit over cost of feed 10.98

First pullet began to lay Sept. 14, 1916;

White Leghorns. C. I. Hugg.

MAKING MONEY ON A CITY LOT,

1506 8th Ave., Altoona, Pa., Jan. 2, 1917

M. M. Johnson Co.

We live in town and do not have much room for poultry. Have a pen 4x6 feet made of store boxes and not very large boxes at that. Some people think because they live in the city or town that chickens will not do good. This is a very foolish idea. It is the care of the pen and chickens instead of the room that is needed. I only keep 13 hens. During the month of Jan. I got 91 eggs, Feb. 132, March 190, April 237, May 258, June 187, July 187, August 164, Sept. 177, Oct. 97, a total of 1,728 eggs in the ten months.

Very truly yours,

Mrs. S. F. McGirk.

**ABOVE REPORT GIVES 1,197 EGGS
FOR NOV., 1,564 FOR DEC., 1916.
WITH EGGS AT 40c @ DOZ., IT
WOULD BE \$92 WORTH OF
EGGS FOR THE 2 MONTHS**

Colorado Springs, Colo., Jan. 3, 1917

M. M. Johnson Co.

Am enclosing a report of two pens of S. C. Rhode Island Reds, pen No. 1 only containing 6 hens. These hens laid 1,087 eggs from Dec. 1, 1915, up to Aug. 17, 1916. Two hens were taken out of the pen and the remaining four laid 128 eggs from Aug. 17 to Oct. 1st. Another hen was taken out and the 3 hens laid 92 eggs from Oct. 1st until the close of Dec. Pen No. 1 being broken up as it was makes it hard to estimate a record, but I believe it could have been made to average nearly 250 eggs per hen. Being a new hand in the business I did not realize how valuable these records are or the value of a laying hen or I would not have made any change. Pen No. 2 was made up of 6 OLD TRUSTY hatched pullets that started laying Nov. 15 and laid 175 eggs up to Jan. 1st.

Yours truly,

Mrs. O. H. Hill,

1107 E. Pike's Peak Ave.

Hitchcock, Okla., Dec. 31, 1916

M. M. Johnson Co.

Have 65 early hatched Plymouth Rock pullets that have laid 725 eggs from Nov. 1st until Jan. 1st.

Very truly,

Mrs. Mollie Raub.

Beaver Dam, Ky., Jan. 2, 1917

Mr. Johnson.

During the month of November we gathered 27 dozen eggs, which were sold at 35c. In December 35 dozen, which were sold for 38c per dozen. I am going to greatly increase my flock this year. There is nothing that pays better than poultry. Even if feed is high, eggs are also high.

Very truly,

J. N. Oldham.

Albany, N. Y., Jan. 2, 1917

M. M. Johnson Co.

I have a pen of 8 March OLD TRUSTY hatched pullets. They laid 153 eggs during the month of April, an average of 19 eggs per hen. Would like your new catalog. I have six of your previous ones; look them over occasionally and find them very helpful.

Very truly yours,

Albert Fisher, 31 Sloan St.

Mendota, Ill., Jan. 2, 1917

H. H. Johnson.

I have 40 Rhode Island Red pullets. They laid 195 eggs in Sept., 461 in Oct., 605 in Nov., and 679 in Dec. A total of 1,940 eggs or 161½ dozen. After the weather got cold these pullets have been kept in a house 10x8 feet and have used \$23.20 worth of feed. Had 51 pullets last year. They laid 4,306 eggs, which were sold for \$107.70, and the feed amounted to \$35.90. Sold the pullets for \$40.18. I would like your new catalog.

Very truly yours,

Harvey Scott.

New York City, N. Y., Dec. 31, 1916

M. M. Johnson Co.

I have 34 White Leghorn pullets early hatched and they have laid up to the close of this month, 746 eggs, as you will notice by the daily record I am enclosing.

Yours truly,

J. Tinnaro.

Polo, Mich., Jan. 1, 1917

Mr. Johnson.

Enclosed you will find my egg record and feed bill for 12 Buff Plymouth Rock pullets since Jan. 1, 1916. Lost one pullet in July and the egg record since then only includes the eggs from 11 pullets. I have gathered a total of 1714 dozen, which makes an average record of 141 eggs per hen and the feed bill for the year amounted to \$12.25.

Yours truly,

Mrs. J. L. Briggs.

Golconda, Ill., Jan. 4, 1917

M. M. Johnson Co.

Please send me your special supply book. I want a thermometer attached to my incubator. Can they be ordered to the older incubators and can I use my same thermometer?

We sold \$52.75 worth of eggs in December besides what we used, from 136 pullets. They were OLD TRUSTY hatched. I guess that's why they lay so well.

Mrs. Chas. M. Lewis, R. 2.

Indianapolis, Ind., Dec. 31, 1916

M. M. Johnson Co.

Am sending you herewith an account of the records which I have. Am giving you records commencing Nov. 1st, 1916.

Black faced type like this is our own words. A condensed report of Mr. Rettig is as follows:

Ten 2 year old hens for 12 months, 1,421 eggs, average 142 eggs each hen. 9 pullets from time started laying in Jan., March and Feb., 1916, to Dec. 31, 1916, 1,378 eggs; average 153 eggs each. 6 pullets hatched from eggs by hens that had egg laying records of 140 eggs each year, a 36 day Nov. and Dec. record, 121 eggs or an average of 3¼ eggs a day from 6 pullets or an average from each pullet during the 36 days when hens are not usually laying of 21 eggs.

This report is made by Mr. Alvah E. Rettig, 2968 Station St, Indianapolis, Ind. Silver Laced Wyandottes.

